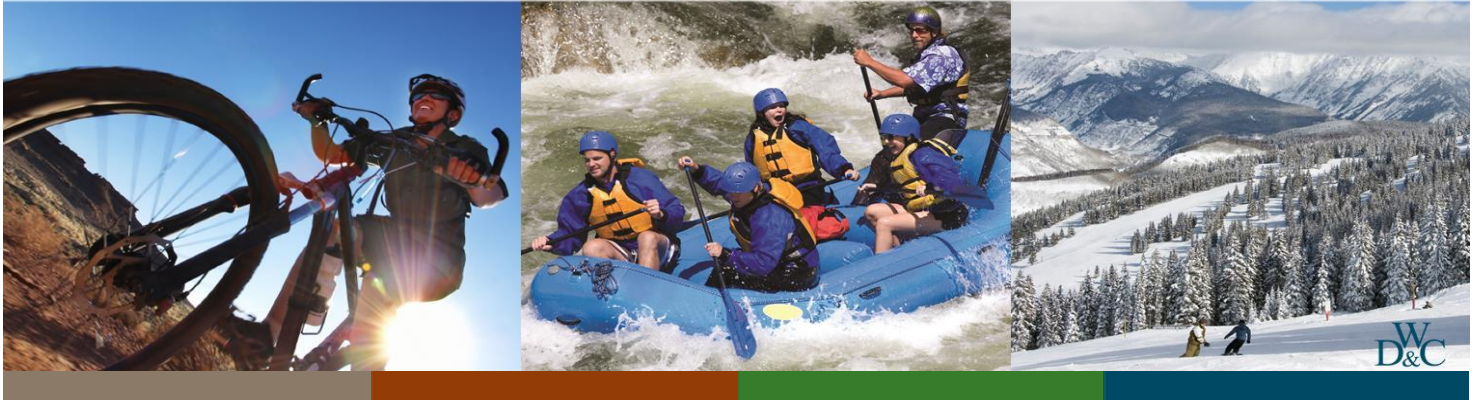


DWC Recruit Connections

WORK WHERE YOU WANT TO LIVE!



Professional = Professionalism. You've got to earn it!

There are many types of “professionals” in every industry; however, *showing* professionalism is what truly makes a professional. Accounting industry recognized consultants Tim Bartz and Sam Allred with Upstream Academy note, “*professional is a designation bestowed on you by: superiors, peers, subordinates, clients, competitors, and community*”. We agree. People will recognize you for more than being a knowledgeable accountant. You must deliberately work on developing many skills, your character, and be loyal to your personal and organization’s values.

As you start or continue your career, seek mentors that display the type of behavior and skills you admire. You may have one or many mentor(s) to provide the best traits of being a professional. Fundamental traits include integrity, trust and attitude; here’s a few more to think about too:

- ❖ **Accountability:** Your clients and teammates rely on you to do what you say you will do. Be responsible for your actions. If you make a mistake, own up to it and do not blame others.
- ❖ **Social:** Get out of your comfort zone, meet people, shake hands, and be a part of your community. It’s hard to be a professional if people don’t know who you are or if you are unable to properly socialize with them. *Hint:* The more you socialize, the easier and less scary it becomes.
- ❖ **Service:** We work to help our clients and each other be better. Listen to clients, respond quickly to emails/voicemails, be punctual, and communicate clearly and often. With your team, seek to help each other be successful, be considerate, willing to learn, and willing to teach.
- ❖ **Ego:** It is important to be your own person; however, self-importance is a turn off to anyone! In any client or team relationship, it’s not about you, it’s about them. You will find gratitude and fulfillment in helping others.
- ❖ **Consistency:** Erratic behavior, attitude, or work performance is frustrating in an industry with mostly consistent processes that are made to lessen errors, be more efficient, and provide the best service. When people cannot rely on consistency, things can become chaotic and people can quickly lose trust.
- ❖ **Growth:** Every career today focuses on growth and there is always more to learn. Stay abreast of client industries, and technical and social skills to enrich your career and grow as a trusted advisor. Aim to become a chosen mentor for someone someday too.
- ❖ **Personal Awareness and Care:** What may pass as acceptable in a more casual environment may not pass in a business-professional one. Hygiene, dress codes, slang, appropriate humor, meal etiquette, etc., should be paid attention to. These are easy habits to improve.

Accountants being goofy!

Accountants have their nose to the grindstone during tax season, but DWC accountants know the importance of having a little fun too! This year our Glenwood Springs office set up a betting pool to guess the Tiangong-1 space lab re-entry site. And, interestingly, there was a chance Tiangong would be over our Grand Junction office at approximately 6:14 pm on April 1st. Glenwood took the opportunity to create a satellite photo rendition of what that might look like. The winner took home \$150 and obviously her luck was told by the stars in her horoscope in the paper that day. Remember, as you take stock of any firm you wish to work for... *if work isn't fun, you're not playing on the right team.*

~ Frank Sonnenberg



CAPRICORN (Dec. 22-Jan. 19).
Space is a vacuum that doesn't carry sound the way air does, but the planets howl and plasma whistles nonetheless. Today you'll be like the high-powered space probe that picks up what no one else does.

Speaking of fun...did you know?

- Accounting is thousands of years old and can be traced as far back as ancient Mesopotamia where the first accountants kept track of taxes paid in sheep and agricultural produce.¹
- Bubblegum was invented by an accountant. Walter Diemer worked for the Fleer Corporation in the 1920s and invented bubblegum in his spare time.¹
- There is a patron saint of accountants. St. Matthew of Apostle is the patron saint of accountants, bookkeepers and tax collectors. He was a tax collector himself prior to becoming an Apostle.¹
- There are approximately 1,100,000 accountants in the U.S., or 1 accountant per 287 persons. 27% are public accountants working in firms; 73% are management accountants in business.²
- There are approximately 646,000 CPAs²

References: 1 <https://www.icas.com/ca-today-news/ten-facts-for-international-accounting-day> ; 2 <http://accountants-day.info/when-is-accounting-day-celebrated-in-usa/>

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